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Bluestem Outdoor Services Closes First Two Acquisitions

Pearce Scapes (Cypress) and Southern Charm Tree Care (Fort Worth) join the platform, extending Bluestem's reach across the Houston and DFW metros and establishing a new tree care division

DALLAS–FORT WORTH, Texas — August 16, 2026 — Bluestem Outdoor Services, a leading commercial landscaping and outdoor-services company serving Texas's largest multifamily and mixed-use developers, today announced the closing of its first two major acquisitions.

The transactions, **Pearce Scapes** of Cypress, Texas, and **Southern Charm Tree Care** of Fort Worth, Texas, mark the first closings and expand the company's presence in the two largest markets in the state. Terms of the transactions were not disclosed.

Founded in 2012 and headquartered in Dallas–Fort Worth, Bluestem is a Top 150 U.S. landscaping company with more than 150 employees and an 85% institutional book, serving customers including Trammell Crow, Greystar, D.R. Horton, Hillwood, and RPM Living. These acquisitions mark the launch of Bluestem's acquisition strategy: a disciplined, maintenance-led approach to partnering with quality outdoor-services businesses and integrating them onto institutional-grade systems from day one.

Pearce Scapes - Cypress, Texas

Since 1988, Pearce Scapes has been Cypress, Texas's premier lawn and landscape company, building a reputation for exceptional professionalism and craftsmanship spanning more than three decades. The company delivers state-of-the-art landscaping services at fair prices, backed by decades of proven results across Houston's northwest communities.

The acquisition accelerates Bluestem's active Houston expansion, which has been driven largely by pull-through demand from existing customers, and gives the platform an established local team, crew base, and customer footprint in one of Houston's fastest-growing corridors.

> "Pearce Scapes has been built over more than three decades on craftsmanship, professionalism, and taking care of our customers, and finding a partner who would protect that was the whole point of this process," said Jason Garrett, owner of Pearce Scapes. "Bluestem is an operator-led company that understands this work from the ground up. Partnering with them gives our team the systems, buying power, and career paths that are hard to build on your own, and it positions us to take the next step in Houston together."

Southern Charm Tree Care - Fort Worth, Texas

Southern Charm Tree Care is Fort Worth's premier choice for expert landscape and tree health.

Led by founder John Tomlinson, a Board-Certified Master Arborist with a degree in horticulture from Texas A&M University who brings more than 20 years of personal experience to every property, the company provides tailored solutions for tree pruning, safe removals, stump grinding, and advanced plant health care, from treating tree diseases to professional fertilization programs that improve curb appeal. The company proudly serves Houston and surrounding areas.

With the acquisition, Bluestem is establishing a dedicated tree care division, with founder John Tomlinson joining as Director of Tree Services to build the service line across Texas. Tree care and plant health care extend Bluestem's recurring maintenance offering, the platform's most durable and predictable revenue stream, and can be cross-sold into Bluestem's existing institutional customer base across DFW and Houston.

> "What drew me to Bluestem was that they care about the craft as much as we do - precision, environmental responsibility, and doing right by the property owner," said John Tomlinson, founder of Southern Charm Tree Care. "I'm excited to join the Bluestem family and lead the tree division. We have the opportunity to take the standard of care we've built in Fort Worth and scale it across Texas, backed by a platform that gives our arborists real room to grow."

About Bluestem Outdoor Services

Founded in 2012 and headquartered in Dallas-Fort Worth, Bluestem Outdoor Services is a premier commercial landscaping and outdoor-services company serving Texas's largest multifamily and mixed-use developers. A Top 150 U.S. landscaping company with more than 150 employees, Bluestem operates three integrated service lines: commercial construction, recurring maintenance, and enhancement across the DFW and Houston metros, with an institutional customer base including Trammell Crow, Greystar, D.R. Horton, Hillwood, and RPM Living. bluestemoutdoors.com

About Pearce Scapes

Founded in 1988, Pearce Scapes is Cypress, Texas's premier lawn and landscape company, delivering state-of-the-art landscaping services at fair prices across Houston's northwest communities for more than three decades. www.pearcescapes.com

About Southern Charm Tree Care

Southern Charm Tree Care is Fort Worth's premier provider of expert landscape and tree health services. Led by a Board-Certified Master Arborist with a horticulture degree from Texas A&M University, the company provides tree pruning, safe removals, stump grinding, and advanced plant health care to Fort Worth, Aledo, Southlake, and surrounding communities. southerncharmtree.com

About L2 Equity Partners

L2 Equity Partners advises founders and operators on mergers and acquisitions, serving as M&A advisor to Bluestem Group on both transactions and supporting the company's ongoing acquisition program.

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